

The AED Plus 555 TCO* Advantage For FIVE Years

* “Total Cost of Ownership”

Year**	ZOLL AED Plus	Cardiac Science Powerheart G3	Philips OnSite/Home	Medtronic CR Plus	Philips FRx	Defibtech LifeLine	Welch Allyn AED10
1	--	--	--	--	--	--	--
2	--	--	--	--	--	9V Battery: \$9	--
3	--	Pads: \$44	Pads: \$49	Pads & Charge Pack: \$99	Pads: \$29	9V Battery: \$9 Pads: \$39	Pads: \$30
4	--	--	--	--	--	9V Battery: \$9	--
5	--	Pads: \$44 Battery: \$395	Pads: \$49 Battery: \$139	Pads & Charge Pack: \$99	Pads: \$29 Battery: \$139	9V Battery: \$9 Pads: \$39	Pads: \$30
Total Cost	<u>\$0</u>	<u>\$483</u>	<u>\$237</u>	<u>\$198</u>	<u>\$197</u>	<u>\$114</u>	<u>\$60</u>
Changes Required	<u>0</u>	<u>3</u>	<u>3</u>	<u>4</u>	<u>3</u>	<u>6</u>	<u>2</u>

** Note: Years shown assume changes are made on the first day of the following year. Therefore an accessory that lasts 2 years would be replaced on the first day of the third year.

The AED Plus 555 TCO* Advantage For TEN Years

* “Total Cost of Ownership”

Year**	ZOLL AED Plus	Cardiac Science G3Powerheart	Philips OnSite/Home	Medtronic CR Plus	Philips FRx	Defibtech LifeLine	Welch Allyn AED10
1	--	--	--	--	--	--	--
2	--	--	--	--	--	9V Battery: \$9	--
3	--	Pads: \$44	Pads: \$49	Pads & Charge Pack: \$99	Pads: \$29	9V Battery: \$9 Pads: \$39	Pads: \$30
4	--	--	--	--	--	9V Battery: \$9	--
5	--	Pads: \$44 Battery: \$395	Pads: \$49 Battery: \$139	Pads & Charge Pack: \$99	Pads: \$29 Battery: \$139	9V Battery: \$9 Pads: \$39	Pads: \$30
6	<i>CPR-D</i> padz: \$149 Batteries: \$75	--	--	--	--	9V Battery: \$9 Battery Pack: \$139	Battery: \$99
7	--	Pads: \$44	Pads: \$49	Pads & Charge Pack: \$99	Pads: \$29	9V Battery: \$9 Pads: \$39	Pads: \$30
8	--	--	--	--	--	9V Battery: \$9	--
9	--	Pads: \$44 Battery: \$395	Pads: \$49 Battery: \$139	Pads & Charge Pack: \$99	Pads: \$29 Battery: \$139	9V Battery: \$9 Pads: \$39	Pads: \$30
10	--	--	--	--	--	9V Battery: \$9	--
Total Cost	<u>\$224</u>	<u>\$966</u>	<u>\$474</u>	<u>\$396</u>	<u>\$394</u>	<u>\$376</u>	<u>\$219</u>
Pct More than ZOLL	--	331% More	111% More	76% More	76% More	68% More	2% Less
Changes Required	<u>2</u>	<u>6</u>	<u>6</u>	<u>8</u>	<u>6</u>	<u>14</u>	<u>5</u>
Pct More than ZOLL	--	300% More	300% More	400% More	300% More	750% More	250% More

** Note: Years shown assume changes are made on the first day of the following year. Therefore an accessory that lasts 2 years would be replaced on the first day of the third year.